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FOR IMMEDIATE RELEASE

Former Allegheny Conference CEO Retained By Burns & Scalo Companies Langley Identifying New Business Opportunities For Two Firms

Both Burns & Scalo companies – commercial real estates services and commercial, sheet metal and residential roofing – have retained Michael Langley to help them identify new business opportunities in economic development and construction.

“Few people know the economic development and construction markets as well as Mike does or are as visible in those market segments outside of Western Pennsylvania as he is,” said Jack and Jim Scalo, the owners of the two companies.

“We expect him to play a very positive role in our efforts to seek additional opportunities to compete for real estate development or large construction related projects in markets where we have not, as yet, been active.”

Mr. Langley served as CEO of the Allegheny Conference, a driver of economic development in the Pittsburgh region, from 2003 until 2009. After leaving the Conference last year, he formed the Langley Group, a consultancy that advises regional organizations that promote economic development.

Currently, he is advising development groups in Pennsylvania and other states, is a recognized expert on Best Practices in generating and managing economic development on a regional level, conducts training for regional groups, and is an active advocate with many levels of government for economic development projects.

“He understands the needs of economic development drivers and is positioned to introduce the capabilities of both Burns & Scalo companies to those decision makers in many regions,” the Scalo brothers said.

Burns & Scalo Real Estate Services, one of the regions largest such firms in the Pittsburgh region is owned by Jim Scalo. Burns & Scalo Roofing, the largest commercial roofing and sheet metal company in the region with a large residential roofing arm, is owned by Jack Scalo. The company also operates in Ohio, Washington, DC, and North Carolina.

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Mr. Langley said that both Burns & Scalo companies are prepared and ready to expand in many directions.”

“Both companies have broad capabilities within their specific industries as well as deep and experienced management teams,” Mr. Langley said. “I’m very optimistic that both will succeed in expanding to other regions for many years to come as well as expanding their suite of services specifically in ‘green areas’.”

Burns & Scalo Real Estate Services, Inc. offers the area’s most diversified array of services and capabilities, with services designed for individuals who own or have significant interest in commercial real estate. Real Estate Advisory Services include Brokerage, Facility Management, Financial Management, Equity Services, Creative Services and Owner’s Construction Representation.

Burns and Scalo Roofing offers six-sided building solutions that deal with roofs, walls and foundations. Roofing systems include traditional membrane and sheet metal as well as a variety of “green roofs” including vegetative roofs, skylights and solar panels. The company has expanded into installing numerous types of wall panels, louvers and sun shades. To assure a building’s longevity, the company provides expert waterproofing and air barrier systems.

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