



Kelley Hoover
Director – Brokerage Services

Kelley Hoover joined Burns & Scalo Real Estate Services, Inc. in 1984 and has been influential in building the company's portfolio of properties from 40,000 square feet to more than 3,000,000 square feet. Kelley has leased, marketed and sold; office, flex and warehouse space in addition to apartments units, over her career.

Kelley has a Pennsylvania Broker of Record Real Estate License and has attended many courses in real estate, management, business administration, sales and marketing. She has also completed Dale Carnegie courses, CCAC, BOMA and IFMA classes.

Kelley has worked with many national clients including:

- American Laser Center
- ARC Human Services
- Ayco/Goldman Sachs
- Bausch & Lomb
- Cannery Casino & Resorts
- Columbia Gas
- ComDoc
- Cox Auto Trader
- Countrywide
- Cintas Corporation
- Crown Castle
- Direct Buy
- Diversified Group Administrators
- Dominion Enterprises
- Ford Motors
- Highmark
- Huntington Insurance
- Linc
- Masterwork
- Mercy Health Systems
- Nationwide Insurance
- Nestle Candies
- Nextel Communications
- NiSource
- Northrop Grumman
- NVR Mortgage
- Philips Electronics
- PNC Financial Services/Hilliard Services
- Quest Diagnostics
- Ricoh Business Systems
- Siemens
- Sky Insurance
- Sprint
- State Farm Insurance
- Subaru of America
- Terminix
- The Children's Institute
- The Meadows
- UBICS
- UPMC
- US Air Force
- USI Colburn Insurance
- Wachovia
- Wells Fargo
- West Penn Allegheny Health Systems

Kelley has been a member and served on many trade associations, which include:

- NAIOP – Commercial Real Estate Developer Association – *Former Board Member*
- CREW – Commercial Real Estate Women of Pittsburgh – *Former Board Member*
- Southpointe CEO Association
- Pittsburgh High Technology Council
- Southpointe Chamber of Commerce
- Bridgeville Chamber of Commerce
- Washington County Chamber of Commerce

Kelley received the National NAIOP Marketing and Communications Award in 1998 and the National NAIOP Special Events Award in 1997. With Kelley's efforts Scalo Case Development Company was chosen as "Developer of the Year" by NAIOP in 1999 and also "Project of the Year" for Stealth Technology Center. Other affiliate companies which Kelley has worked for over the years have also won many awards in conjunction with her efforts.